



# Challenges in Expanding the Network in the Asia-Pacific Region

Tadashi Matsushita

Executive Vice President

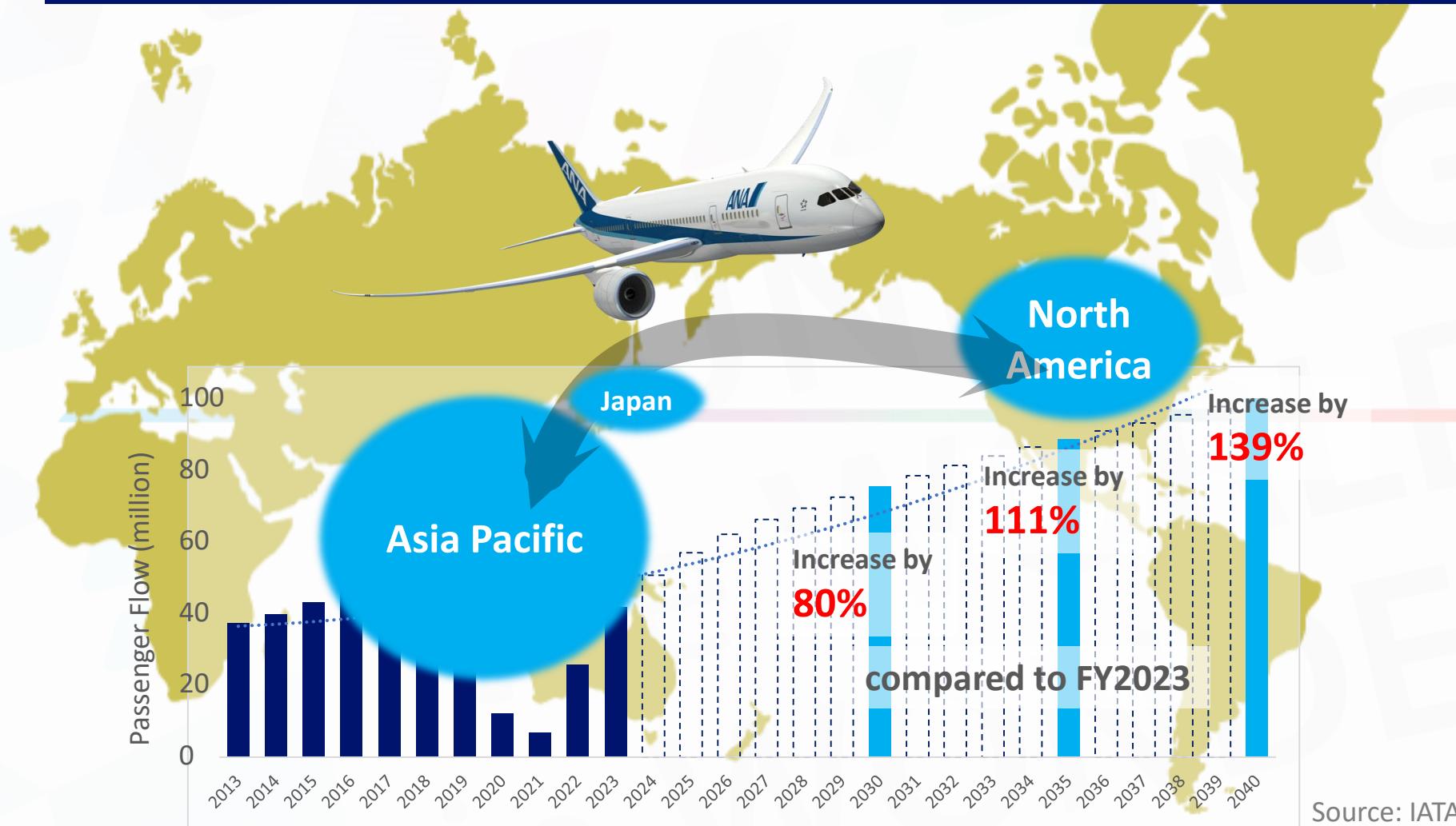
Industrial & Governmental Relations, GX

**All Nippon Airways Co., Ltd**

March 26th, 2025

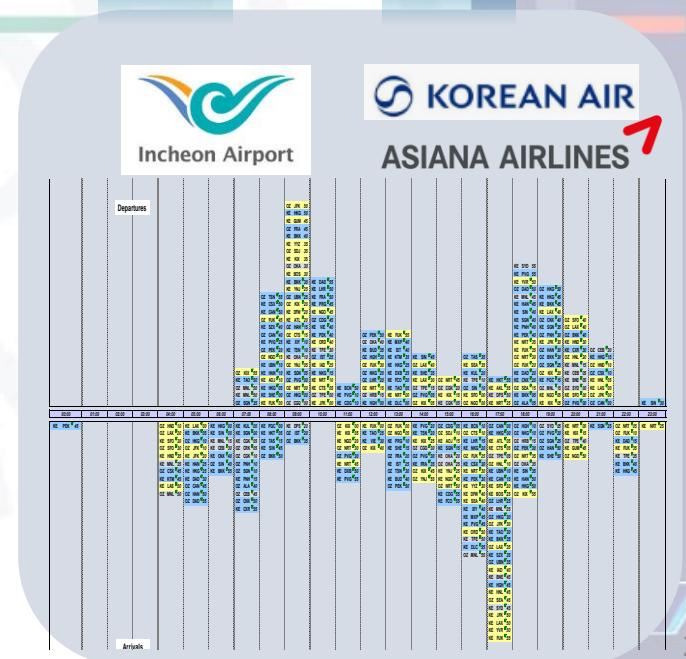
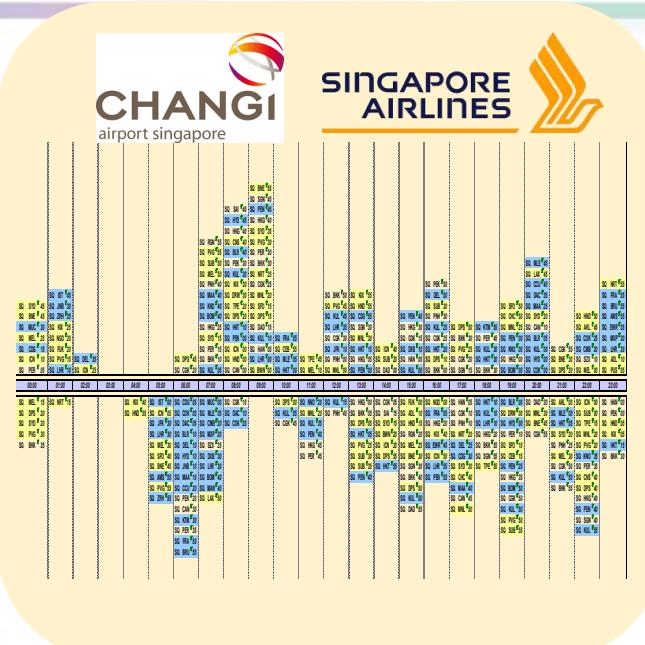
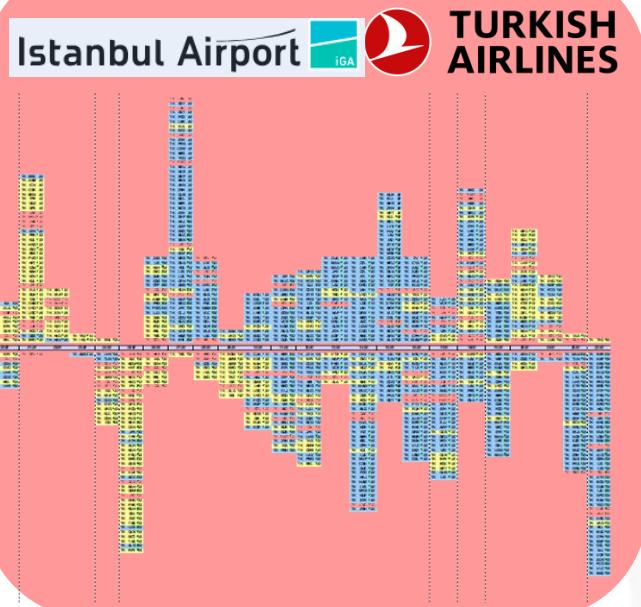
# Japan's strategic importance and the role of aviation

Aviation delivers substantial and widespread social benefits by providing connectivity.



# Global Hub Airports & Global Hub Airline

## ANA aims to become “Global Hub Airline”



Source: OAG data (2024 Summer Schedule)

## Triple Barriers to growth in Japan's airline industry



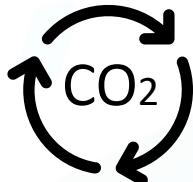
Aircraft

**On-time delivery of aircraft** in an unstable supply chain environment



Shortage of aviation personnel

**17 % less working population** expected in Japan in 2040 / **Mass retirement** of pilots and mechanics in 10 years



Level playing field for Decarbonization

Double burden on flights subject to CORSIA due to **EU SAF Mandate** / Potential application of the EU-ETS to international flights after 2026

# Current actions and expectations for further collaborative initiatives

## Aircraft

- ✓ **77 new aircrafts** to expand international network



- ✓ U.S. Government Support for a Safe, Stable, and Strong Aircraft Manufacturing Industry
- ✓ International cooperation for supply chain recovery

## Shortage of aviation personnel

- ✓ Process **automation by new technologies**



- ✓ Collaboration on DX and new technology development
- ✓ Sharing of best practices
- ✓ Maximizing the Potential of Senior Pilots in International Aviation

## Decarbonization

- ✓ Leadership role to **reduce carbon footprints**



- ✓ Single set of international aviation decarbonization rules under ICAO
- ✓ Promotion of diverse low-carbon fuel options (e.g., LCAF)